







Kitchen Showroom and Manufacturing business ST1277

Price	SOLD for $300,000
Property Type	Business
Property ID	229

The owner of the business has created a unique proposition, by putting together 40 years of his experience into a simple to manage and operate a profitable business.

Custom design kitchen supplier with outsourced manufacturing located in the East of Melbourne – one of its kind for sale in the whole of Victoria!

Has a fantastic showroom offering unique high-end kitchen designs, sales, manufacture, and installation across metropolitan Melbourne. Its clients are generally domestic clients and renovators drawn from the local area and its surroundings. The target market is the middle to upper-end in terms of product range and price.

The highlights of this business are:

- Business has a successful trading history of over 40 years with a reputation for quality workmanship.
- Lead time from order to installation is 3 weeks, quicken than receiving your kitchen appliances!

Agent Details

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Office Details

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VIC Brokers
Business, Commercial & Real Estate

- Not to mention perfect location creating free marketing potential
- Turnover of between $550,000 and $700,000
- Strong gross margin of approximately 45%
- Profit to working owner on average $200,000 per year
- Majority of clients are from word-of-mouth and location presence
- Large 120 sqm showroom with 4 magnificent inbuilt kitchens to showcase
- Cheap rent for the location of approx. $405 per week
- Long lease for another 4+5 years are secured by a flexible landlord
- Secured agreement with a preferred manufacturer
- Long-trusted relationships with suppliers and contractors
- Transition and training to be provided to the new owner

Not to mention a professional website with an abundance of satisfied customers feedbacks.

Strong Online Google reviews and main road exposure contributing to already successful operations.

Contact Serge Tsundra at VicBrokers to secure this business before someone else does!

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