







Profitable WHOLESALE Nursery and Gardens Supplies business for sale ST1420

Price	SOLD for $750,000
Property Type	Business
Property ID	387

Wholesale Plant Nursery business for sale servicing commercial customers only located in Northern suburb of Melbourne.

This is a smart investment opportunity to take over a lifestyle business with a well-established name, systems and procedures and commercial loyal database.

The difference: Business is built for wholesale, trade and non-contact sales, no retail, 90% percent of the sale are order based.

Highlights of the sale:

- Revenue: $3,000,000 on average for the last 2 years
- Profit: $340,000 on average for the last 2 years - includes vendor's wage
- Price to sell: $750,000 including: Stock, Assets & Equipment valued approx. $928,000
- Rent: Free for the first 12 month
- Type: Wholesale Plant Nursery (B2B)

Agent Details

Serge Tsundra - 0434 450 784
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Office Details

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VIC Brokers
Business, Commercial & Real Estate

Key features of the business include:

- Wonderful reputation for quality products and service with excellent relationship with growers, suppliers and clientele

- 3 full time and 5 part time employees, including two managers

- Daily procedures comprehensively structured, well documented and executed by qualified experienced, trained, loyal and trusted staff

- Opportunities for growth are significant

- Relocatable within North-West of Melbourne and warehouse requires only

- Fully computerised system with excellent web site and online store

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- Stock includes trees, shrubs, succulents, ground covers, weeping cherries and maples, hedging and screening, quality soils, mulch, sands, pebbles, crushed rock, screening and much more with the focus on supplying the customers with everything they will every need or want in their gardens

Future business growth opportunities include:

- Online marketing with social media – Significant increase in sales possible through strategic advertising

- Increase suppliers and diversify into new categories

- Increase client relationships with existing customers offering a wider range of products

- Open new sales channels

- Excellent relationship with growers, suppliers and cliental

The vendor is seeking an exit to pursue other interests but is committed to a successful handover with adequate training and support.

Condition of the sale:

- The business has to be relocated within 3 years anywhere within North or West of Melbourne, enclosed warehouse only requires to continue the operations, due to the redevelopment of the current premises. Location of the business will have limited effect on turnover and customer loyalty.

Contact leading business broker Serge Tsundra to secure this excellent business today.

The above information provided has been furnished to us by the vendor/s. We have not verified whether or not that information is accurate and do not have any belief in one way or the other in its accuracy. We do not accept any responsibility to any person for its accuracy and do no more than pass it on. All interested parties should make and rely upon their own inquiries in order to determine whether or not this information is in fact accurate.