



Air Conditioning Installation & Service Business for sale ST1509

Well established and highly profitable air conditioning business operating throughout Melbourne and regional Victoria servicing residential and commercial customers within Victoria.

The business specialising in installing Split Systems, along with Gas/Electric ducted heating/cooling and Evaporative Cooling.

Cash flow positive with well-structured operations located in North East of Melbourne.

Current owner is looking to retire after being in the business for over 24 years and still flexible to stay as a manager for few years to assist a new owner.

Business Details:

- Gross sales reaching \$2.5 Million per annum

Price \$1,400,000 + SAV
Property Type Business
Property ID 477

Agent Details

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Office Details

Victorian Brokers
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- Lucrative Net Profit of over 20%
- All Assets are valued approx. \$130,000 at the current market value
- 75% residential and 25% commercial customers
- One full time working owner managing the business (quotes, scheduling and occasionally on the tools) with an experienced team in place of an admin and 3 installers, additional network of subcontractors available on demand
- Owner is willing to stay at managerial position up to 2 years with the business

Business Potentials:

- There is significant revenue growth forecast through contracts relating to the state government's Home Heating rebate scheme
- Availability of reliable subcontractors provides an immediate growth opportunity
- Business already delivering multiple income streams, further to explore and add on services

Perfect acquisition opportunity for an existing air conditioning business to take over the contracts and expand.

Call our leading business broker Serge Tsundra to secure this opportunity today.

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