

Well Established Timber and Fencing Business - PF1515

UNDER CONTRACT

- Well Established timber yard and fencing supplier has built a reputation for reliability, quality and great service. This business that has lasted for a long time close to 50 years in the industry and has a strong customer base.

- This is a highly profitable business with strong cash flow and demand. Timber and fencing materials are always needed for new and old builds, ensuring steady sales year-round. The business has solid margins, making it a great investment with great returns.

- Operating from a well-located central site with a large amount of space for stock
  storage. The setup allows for efficient operations and an easy buying experience for customers, whether trade or retail.

- They offer an extensive selection of picket styles, having one of the largest ranges in Australia. Their business cater to both traditional and contemporary designs, including pickets, posts, capitals, letterboxes, balustrades, cappings, and gates. All timber is sourced from Australian hardwoods sourced from mills that adhere to responsible forest management practices.

- A skilful team is already in place, handling sales, customer service, and operations. Which means a smooth transition for a new owner no need to hire or train new staff – the owner is also happy to stay on for some additional time for the transition.

- The business has a great reputation with suppliers, making sure there is a flow of quality materials at competitive prices. These relationships provide an advantage over new competitors.

- There are multiple opportunities to expand by adding more products, increasing marketing or expanding on the areas of

Price	SOLD
Property Type	Business
Property ID	484

Agent Details

Peter Fotop - 0423 322 226

Office Details

Victorian Brokers
1147 Glen Huntly Rd Glen Huntly
VIC 3163 Australia
03 9918 6739

VIC Brokers
Business, Commercial & Real Estate

operation to other areas of Melbourne. An online sales presence could also attract more customers and increase revenue/cash flow.

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