







Highly Profitable Gourmet Food Business - PF1568

Price	$550,000
Property Type	Business
Property ID	539

$1.3M+ Annual Sales | $400K+ Net Profit | 5-Day Operation + Weekend Market Revenue

Business Overview

A well established and highly profitable gourmet pie business known for its exceptional quality, loyal customer base and outstanding reputation within the community. Offering a rare balance between strong financial performance and lifestyle flexibility this business presents an exciting opportunity for an operator or investor to step into a fully systemised and thriving enterprise.

Key Highlights

• **Strong Financial Performance**
The business achieves **$1.3 million+ in annual sales** delivering an impressive **net profit of more than $400,000** to the current owner. With stable year-on-year growth and excellent margins the business provides reliable income and long term sustainability.

• **Location**
Located in a full city block development of six towers and over 10,000 m^2 of retail space. Major occupants include blue-chip offices such as KPMG, Marsh & McLennan Companies, Link Group and Commonwealth Bank of

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Australia. With over 20,000 people either working in or visiting the business daily there is no shortness of business.

• **Five-Day Core Operation**
Operating **Monday to Friday**, the business has been structured for efficiency and manageable working hours. This schedule not only allows for an exceptional work life balance but also keeps overheads contained while maintaining high production and output.

• **Profitable Farmers Market Trade**
On weekends, the owner attends **two popular farmers markets** generating an additional **$10-12,000 net profit over two days**. These markets not only provide a consistent cash flow boost but also act as valuable brand exposure channels connecting directly with loyal retail customers and new wholesale leads.

• **Trusted Brand with Loyal Following**
The Business has built a strong reputation for premium handcrafted pies made from fresh locally sourced ingredients. The brand is known for its high quality and value resulting in high repeat business and strong community recognition.

• **Quality Premises & Equipment**
Operating from a fully equipped commercial kitchen and baking facility they benefits from modern well maintained equipment, storage and efficient production layouts. All equipment and assets required to continue operations are will be in the sale providing a true turnkey opportunity.

• **Transition Period**
Owner willing to remain for up to 6 months post-sale to ensure a smooth handover, maintain business continuity and support the new owner with training, client relationships, and operational transition. They will also personally assist and teach you how to bake and make all of their signature items to ensure long term success.

Why Invest?

- **Proven Profitability:** Consistent and transparent financial results with excellent net returns.
- **Lifestyle Business:** Enjoy the benefits of a profitable reputable business while maintaining a flexible 5-day workweek but can be extended depending on your needs.
- **Established Brand Equity:** A trusted name in the gourmet food space, with significant goodwill and customer loyalty.
- **Expansion Opportunities:** Clear pathways to increase revenue through online sales wholesale partnerships, or additional market presence.
- **Low Risk, High Reward:** Fully staffed, fully equipped and fully operational ready for immediate transition.
- **High Barriers to Entry:** Strong brand recognition and refined recipes make this a defensible position in a competitive market.

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