



Sandringham

Premium Waterproofing Business - PF1571

This is one of Melbourne's leading waterproofing businesses. The business delivers consistent results year after year. With more than **3 million** in annual sales and around **1 million in net profit**, it offers a rare combination of strong cash flow, skilled staff and a reputation that drives steady inbound enquiry. The business operates smoothly without the owner being on the tools, making it ideal for an investor or a hands on operator looking for a profitable and well structured operation.

Key Features

- **More than 3 million in annual sales and around 1 million in net profit**
This is a high performance trade business with strong demand, consistent margins and a proven financial track record. The revenue base is high and stable. The net profit shows consistent growth year on year with the possibility of scalability.
- **Skilled trades team with strong technical depth**
The business is built around trained carpenters, screeders, waterproofers, tilers and stone masons. The founder has more than 20 years of trade experience which shows in the quality of work and the consistency of results.
- **High value service mix with strong margins**
Core services include leaking balcony repairs, re sheeting, screeding, membrane waterproofing, retiling, epoxy regrouts and planter box or roof waterproofing. These services attract large project jobs and repeat rectification work which creates stable and high quality revenue.
- **Semi managed structure with an independent field team**
The day to day trade work is handled by the team. The business does not rely on the owner being on the tools. A new owner can focus on quoting, scaling, or stepping back depending on preference.
- **Multiple Melbourne locations for efficient coverage**
The business services the full metro area with established locations

Price	\$2,999,999
Property Type	Business
Property ID	542

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in key suburbs. This provides fast response times and efficient scheduling.

- **Warranty backed work and consistently high quality**

All projects are completed with a formal warranty giving a clear advantage when working with property managers, strata companies and builders. The use of specialist materials, including flexible epoxy grout, ensures a great finish and reduces the risk of rework.

- **Strong growth potential ready to activate**

Clear expansion paths include commercial and strata maintenance contracts, insurer work, direct outreach to builders, expansion of epoxy grout services and a targeted SEO plan to lower cost per lead. The reputation and service quality already convert leads extremely well.

What is included

Brand assets, website, customer database, supplier relationships, warranty process and the full field team. The sale also includes a substantial fleet and plant package with a total cost base of more than 550k and a written down value of around 300k, with an estimated current market value close to 200k. A full asset schedule can be provided once confidentiality is signed.

The above information provided has been furnished to us by the vendor/s. We have not verified whether or not that information is accurate and do not have any belief in one way or the other in its accuracy. We do not accept any responsibility to any person for its accuracy and do no more than pass it on. All interested parties should make and rely upon their own inquiries in order to determine whether or not this information is in fact accurate.