

Under contract



Mortgage Loan Book For Sale - \$13k trail ST1610

Price	\$390,000
Property Type	Business
Property ID	584

High-Quality, Established Mortgage Loan Book is available for sale.

Agent Details

Serge Tsundra - 0434 450 784

Opportunity Highlights:

- **Strong recurring income** - Current monthly trail commission of **\$13,000** (annualised **\$156,000**)
- Offered at a sensible **2.5x multiple** of annual trail.
- Average loan size of **\$487,000** per customer
- **Established & loyal customer base** established from Western suburbs of Melbourne – a high-growth residential and investment area
- Quality, well-maintained book with reliable performing loans and long-standing client relationships

This is a rare chance to acquire a turn-key, cash-flow positive loan book with immediate income from day one. Ideal for an established mortgage broker, finance business, or aggregator looking to expand their portfolio and boost recurring revenue without the cost and time of building from scratch.

Office Details

Victorian Brokers
1147 Glen Huntly Rd Glen Huntly
VIC 3163 Australia
03 9918 6739



Why this loan book stands out:

- Geographically concentrated in one of Melbourne's strongest growth corridors.
- Diversified, high-value customer base with substantial average loan sizes.
- Proven, stable trail income with excellent retention potential.

Serious enquiries only. Please contact Serge Tsundra at VicBrokers for full details, portfolio summary, and Confidentially Agreement.

Act quickly – quality loan books at this multiple with strong monthly trail do not last long.

The above information provided has been furnished to us by the vendor/s. We have not verified whether or not that information is accurate and do not have any belief in one way or the other in its accuracy. We do not accept any responsibility to any person for its accuracy and do no more than pass it on. All interested parties should make and rely upon their own inquiries in order to determine whether or not this information is in fact accurate.