







Mortgage Loan Book For Sale - $13k trial ST1610

Price	SOLD for $390,000
Property Type	Business
Property ID	584

High-Quality, Established Mortgage Loan Book is available for sale.

Opportunity Highlights:

- **Strong recurring income** - Current monthly trail commission of **$13,000** (annualised **$156,000**)
- Offered at a sensible **2.5x multiple** of annual trail.
- Average loan size of **$487,000** per customer
- **Established & loyal customer base** established from Western suburbs of Melbourne – a high-growth residential and investment area
- Quality, well-maintained book with reliable performing loans and long-standing client relationships

This is a rare chance to acquire a turn-key, cash-flow positive loan book with immediate income from day one. Ideal for an established mortgage broker, finance business, or aggregator looking to expand their portfolio and boost recurring revenue without the cost and time of building from scratch.

Agent Details

Serge Tsundra - 0434 450 784

Office Details

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VIC Brokers
Business, Commercial & Real Estate

Why this loan book stands out:

- Geographically concentrated in one of Melbourne's strongest growth corridors.

- Diversified, high-value customer base with substantial average loan sizes.

- Proven, stable trail income with excellent retention potential.

Serious enquiries only. Please contact Serge Tsundra at VicBrokers for full details, portfolio summary, and Confidentially Agreement.

Act quickly – quality loan books at this multiple with strong monthly trail do not last long.

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